

# Sergey Turlo

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Citizenship: German

## Research Experience

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- 2016 - present    Research assistant at the Chair of Finance and Economics, Prof. Dr. Roman Inderst, Goethe University
- 2011 - 2013      Student assistant at the House of Finance Endowed Chair of Personal Finance, Prof. Dr. Andreas Hackethal, Goethe University

## Education

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- 2011 - present    Ph.D. in Economics, Advisor: Prof. Dr. Roman Inderst, Goethe University, Frankfurt am Main, Germany
- 2011 - 2014      Master of Science in Quantitative Economics, Goethe University, Frankfurt am Main, Germany
- 2008 - 2011      Bachelor of Science in General Management, EBS Business School, Oestrich-Winkel, Germany
- 2009              Semester abroad, Stockholm School of Economics, Stockholm, Sweden
- 2008              A-Levels, Gymnasium Theresianum, Mainz, Germany

## Research Interests

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Applied Microeconomic Theory, Economics of Information, Industrial Organization, Behavioral Economics

## Working Papers

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**Regulating Cancellation Rights with Consumer Experimentation**, 2015, joint with Florian Hoffmann and Roman Inderst

## Work in Progress

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**Persuasion through Ordered Information**, 2018, job market paper

**Mergers, Welfare, and Bargaining Power**, 2018

**Negotiated Wholesale Prices and Downstream Consumer Search**, 2018

**Seller Incentives to Censor Buyer Reviews**, 2018, joint with Sebastian Schuler

## Seminar and Conference Presentations

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EEA 2017 (Lisbon); EARIE 2017 (Maastricht); Internal Research Seminar Bacharach 2016; Research Workshop Kleinwalsertal 2014 and 2015

## Teaching Experience

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- 2017    Teaching Assistant in Advanced Microeconomics 2 - Contract Theory (Ph.D.)
- 2017    Teaching Assistant in Advanced Financial Economics 2 - Corporate Finance (Ph.D.)

## Professional Activities

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- 2010 Internship in Treasury, Franz Haniel & Cie. GmbH, Duisburg  
2009 Internship in Inhouse Consulting, Lekkerland GmbH & Co. KG, Cologne

## Honors and Awards

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- 2013 - 2016 Graduate Scholarship, Goethe University  
2009 - 2013 Scholarship of German National Academic Foundation (Studienstiftung des deutschen Volkes)  
2008 - 2011 EBS Alumni Fellowship  
2009 EBS Alumni Citi Foundation Scholarship

## Additional Information

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- Languages German (native), English (fluent), Russian (speaking and listening: fluent; reading and writing: working knowledge)  
Software LaTeX, R, Mathematica, SymPy (Python), Stata, MATLAB, Microsoft Office

## References

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